Northern Utilities, Inc. - New Hampshire Division Energy Efficiency Program Monthly Report March 2014

| Month | Actual or Forecast | $\begin{array}{\|c\|} \text { Beginning } \\ \text { Balance } \\ \text { (Over)/Under } \\ \hline \end{array}$ | RatePer Therm |  | $\begin{gathered} \text { DSM } \\ \text { Collections } \end{gathered}$ |  | DSM <br> Expenditures |  |  |  | $\begin{gathered} \text { Ending } \\ \text { Balance } \\ \text { (Over)/Under } \end{gathered}$ | Average Balance (Over)/Under | Interest <br> Prime Rate | Interest @ <br> Prime Rate | Ending Bal. Plus Interest (Over)/Under | Total Therm Sales | $\begin{aligned} & \text { \# of } \\ & \text { Days } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | C\& | Residential | C\&1 | Residential | C\& | Residential | Low-income | Total |  |  |  |  |  |  |  |
| January-13 | Actual | \$3,050 | \$0.0118 | \$0.0403 | \$75,587 | \$109,875 | \$40,961 | \$92,199 | \$11,417 | \$144,577 | (\$37,835) | $(\$ 17,393)$ | 3.25\% | (\$46) | ( $\$ 37,881$ ) | 9,133,865 | 30 |
| February | Actual | $(\$ 37,881)$ | \$0.0118 | \$0.0403 | \$80,797 | \$125,104 | \$19,070 | \$43,510 | \$28,641 | \$91,221 | $(\$ 152,562)$ | $(\$ 95,222)$ | 3.25\% | (\$237) | $(\$ 152,799)$ | 9,951,512 | 28 |
| March | Actual | $(\$ 152,799)$ | \$0.0118 | \$0.0403 | \$69,851 | \$99,678 | \$13,680 | \$65,514 | \$21,308 | \$100,502 | $(\$ 221,826)$ | $(\$ 187,312)$ | 3.25\% | (\$517) | $(\$ 222,343)$ | 8,392,918 | 31 |
| April | Actual | $(\$ 222,343)$ | \$0.0118 | \$0.0403 | \$52,060 | \$73,873 | \$21,540 | \$48,597 | \$16,267 | \$86,404 | $(\$ 261,873)$ | (\$242,108) | 3.25\% | (\$647) | $(\$ 262,519)$ | 6,244,982 | 30 |
| May | Actual | $(\$ 262,519)$ | \$0.0118 | \$0.0403 | \$35,897 | \$38,301 | \$22,050 | \$22,514 | \$1,084 | \$45,648 | $(\$ 291,069)$ | $(\$ 276,794)$ | 3.25\% | $(\$ 1,308)$ | $(\$ 292,368)$ | 3,992,423 | 31 |
| June | Actual | (\$292,368) | \$0.0118 | \$0.0403 | \$28,205 | \$22,535 | \$18,101 | \$38,967 | \$15,962 | \$73,030 | $(\$ 270,077)$ | $(\$ 281,223)$ | 3.25\% | (\$755) | $(\$ 270,833)$ | 2,949,527 | 30 |
| July | Actual | $(\$ 270,833)$ | \$0.0118 | \$0.0403 | \$22,467 | \$13,943 | \$24,931 | \$20,486 | \$23,853 | \$69,270 | $(\$ 237,972)$ | (\$254,402) | 3.25\% | (\$706) | $(\$ 238,678)$ | 2,249,655 | 31 |
| August | Actual | $(\$ 238,678)$ | \$0.0118 | \$0.0403 | \$23,733 | \$13,657 | \$16,435 | \$30,762 | \$11,600 | \$58,797 | $(\$ 217,272)$ | $(\$ 227,975)$ | 3.25\% | (\$629) | $(\$ 217,901)$ | 2,350,175 | 31 |
| September | Actual | (\$217,901) | \$0.0118 | \$0.0403 | \$24,828 | \$14,216 | \$53,115 | \$33,233 | \$32,592 | \$118,941 | $(\$ 138,004)$ | $(\$ 177,952)$ | 3.25\% | (\$475) | $(\$ 138,479)$ | 2,456,909 | 30 |
| October | Actual | $(\$ 138,479)$ | \$0.0118 | \$0.0403 | \$30,036 | \$18,833 | \$57,790 | \$23,015 | \$23,513 | \$104,318 | (\$83,030) | $(\$ 110,755)$ | 3.25\% | (\$306) | $(\$ 83,336)$ | 3,012,769 | 31 |
| November | Actual | $(\$ 83,336)$ | \$0.0131 | \$0.0393 | \$53,930 | \$51,805 | \$59,522 | \$36,216 | \$10,835 | \$106,574 | $(\$ 82,497)$ | $(\$ 82,916)$ | 3.25\% | (\$222) | $(\$ 82,719)$ | 5,564,254 | 30 |
| December | Actual | $(\$ 82,719)$ | \$0.0131 | \$0.0393 | \$78,001 | \$95,919 | \$107,420 | \$65,779 | \$41,260 | \$214,460 | $(\$ 42,179)$ | $(\$ 62,449)$ | 3.25\% | (\$198) | $(\$ 42,377)$ | 8,395,061 | 31 |
| January | Actual | $(\$ 42,551)$ | \$0.0131 | \$0.0393 | \$101,989 | \$131,098 | \$13,045 | \$25,313 | \$12,171 | \$50,529 | $(\$ 225,109)$ | $(\$ 133,830)$ | 3.25\% | (\$369) | $(\$ 225,478)$ | 11,121,715 | 31 |
| February | Actual | (\$225,478) | \$0.0131 | \$0.0393 | \$98,400 | \$129,898 | \$13,064 | \$20,336 | \$12,998 | \$46,398 | $(\$ 407,379)$ | $(\$ 316,429)$ | 3.25\% | (\$789) | $(\$ 408,168)$ | 10,816,631 | 28 |
| March | Actual | $(\$ 408,168)$ | \$0.0131 | \$0.0393 | \$92,697 | \$118,473 | \$13,386 | \$48,466 | \$14,069 | \$75,921 | $(\$ 543,416)$ | $(\$ 475,792)$ | 3.25\% | (\$1,313) | ( 5544,730 ) | 10,090,691 | 31 |

January 2013 - March 2014/Y.T.D. Actuals
$\begin{array}{llllll}\$ 868,476 & \$ 1,057,208 & \$ 494,112 & \$ 614,906 & \$ 277,571 & \$ 1,386,589\end{array}$

